

BUSINESS BROKERAGE SERVICES



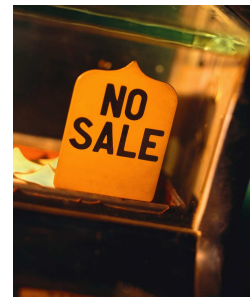
Helping you sell your business for the best price

Perhaps the most important business transaction you will ever pursue is the sale of your business. You need to handle the sale with the same professionalism you apply to selling your products / services. Among the numerous tasks you will need to perform (as well as running your business) are:

- ◆ Grooming your business for sale
- ◆ Preparing the Information Memorandum
- ◆ Identifying potential buyers
- ◆ Meeting with / presenting to prospective buyers
- ◆ Qualifying the prospects and negotiating deals with those most likely to buy
- ◆ Negotiating the Heads of Agreement
- ◆ Managing Due Diligence
- ◆ Negotiating the Sale Agreement
- ◆ Successfully handling the Completion

CONFIDENTIALITY ASSURED

We can market your business without revealing your name. You can then vet prospective buyers. We will only reveal your name to buyers when they sign a Confidentiality Agreement and are acceptable to you.



Focus Business Sales and Acquisitions (FBSA) is a specialist Business Brokerage company within the FBA Group. We have expertise in buying and selling businesses on the island of Ireland and overseas. We can help you through the sale process from valuing your business, producing the Information Memorandum, prospecting for buyers and planning the negotiations to selecting a Preferred Buyer and guiding you through the legal minefield.

Access to over 8,000 registered Business Buyers

FBSA has a Strategic Partnership with BizSales, the leading Internet-based Business Brokerage, giving FBSA access to a database of over 8,000 people / organisations which have registered an interest in buying businesses on the island of Ireland. In addition BizSales has a database of most businesses in Northern Ireland and the Republic. This allows us to quickly identify potential buyers and to make early contact with those prospects. Through our Associates in the Institute for Independent Business, we also have access to buyers in Britain and the EU and in thirty other countries.

Why not have a totally confidential and obligation free discussion with one of our partners?

The essential first step—ask us to value your business

E: enquiries@focusbusinessadvisers.com